



75 South Frontage Road West  
Vail, Colorado 81657  
vailgov.com

**Finance Department**  
970.479.2100  
970.479.2248 fax

## Vail Business Review February 2015

April 7, 2015

The February Vail Business Review breaks down the four percent sales tax collected for February. Overall February sales tax increased 1.6% with Retail decreasing .3%, Lodging increased 2.7%, Food and Beverage increased 5.3% and Utilities/Other (which is mainly utilities but also includes taxable services and rentals) decreased 10.2%. Excluding the Out of Town category, sales tax for the month of February was up 2.9%.

**Electronic filing and payment of Vail sales tax is now an option. Please visit [www.vailgov.com/epay](http://www.vailgov.com/epay)**

Town of Vail sales tax forms, the Vail Business Review and the sales tax worksheet are available on the internet at [www.vailgov.com](http://www.vailgov.com). You can subscribe to have the Vail Business Review and the sales tax worksheet e-mailed to you automatically from [www.vailgov.com](http://www.vailgov.com).

Please remember when reading the Vail Business Review that it is produced from sales tax collections, as opposed to actual gross sales.

If you have any questions or comments please feel free to call me at (970) 479-2125 or Kathleen Halloran at (970) 479-2116.

Sincerely,

Sally Lorton  
Sales Tax Administrator



# February TOWN OF VAIL BUSINESS REVIEW

Sales Tax Newsletter

## February 2015 Sales Tax

	February 2014 Collections	February 2015 Collections	February % Change
<b>VAIL VILLAGE</b>			
Retail	480,857	513,677	6.83 %
Lodging	692,160	749,016	8.21 %
F & B	531,675	583,160	9.68 %
Other	13,590	13,972	2.81 %
<b>Total</b>	<b>1,718,283</b>	<b>1,859,826</b>	<b>8.24 %</b>
<b>LIONSHEAD</b>			
Retail	225,113	207,232	-7.94 %
Lodging	500,907	493,086	-1.56 %
F & B	146,932	135,027	-8.10 %
Other	7,195	7,261	0.91 %
<b>Total</b>	<b>880,147</b>	<b>842,606</b>	<b>-4.27 %</b>
<b>CASCADE VILLAGE/EAST VAIL/SANDSTONE/WEST VAIL</b>			
Retail	219,585	216,999	-1.18 %
Lodging	259,992	249,142	-4.17 %
F & B	83,976	84,811	0.99 %
Other	6,166	6,342	2.86 %
<b>Total</b>	<b>569,718</b>	<b>557,293</b>	<b>-2.18 %</b>
<b>OUT OF TOWN</b>			
Retail	81,569	65,405	-19.82 %
Lodging	41,525	43,778	5.43 %
F & B	1,202	1,175	-2.19 %
Utilities & Other	185,319	163,069	-12.01 %
<b>Total</b>	<b>309,615</b>	<b>273,427</b>	<b>-11.69 %</b>



# February TOWN OF VAIL BUSINESS REVIEW

Sales Tax Newsletter

## February 2015 Sales Tax

### TOTAL

	February 2014 Collections	February 2015 Collections	February % Change
Retail	1,007,124	1,003,312	-0.38 %
Lodging And Property Mgmt	1,494,585	1,535,022	2.71 %
Food and Beverage	763,784	804,174	5.29 %
Other	212,270	190,644	-10.19 %
<b>Total</b>	<b>3,477,763</b>	<b>3,533,152</b>	<b>1.59 %</b>

### RETAIL SUMMARY

	February 2014 Collections	February 2015 Collections	February % Change
RETAIL-FOOD	152,982	157,497	2.95 %
RETAIL-LIQUOR	65,532	69,462	6.00 %
RETAIL-APPAREL	161,073	191,892	19.13 %
RETAIL-SPORT	477,835	441,111	-7.69 %
RETAIL-JEWELRY	27,053	27,741	2.54 %
RETAIL-GIFT	6,263	4,783	-23.63 %
RETAIL-GALLERY	4,248	8,821	107.67 %
RETAIL-OTHER	112,083	102,005	-8.99 %
RETAIL-HOME OCCUPATION	55	0	-100.00 %
<b>Total</b>	<b>1,007,124</b>	<b>1,003,312</b>	<b>-0.38 %</b>